# MOHIT SANTRAM PORTFOLIO SAMPLES McGARRYBOWEN CHASE.COM



Chase.com: LOG ON > freedom

Activate 5% Cash Back Earn Extra Cash Back Redeem for Rewards Learn More & Apply Activar el 5% de reembolso en efectivo





### Activar el 5% de reembolso en efectivo

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\*Offer limited to purchases at participating Starbucks® locations, at StarbucksStore.com, and through the Starbucks mobile phone application (including Starbucks Card purchases and reloads).

Para hablar con un especialista de servicio al cliente en español acerca de su tarjeta Chase Freedom, llámenos a cualquier hora al 1-888-446-3308.

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MOHIT SANTRAM UX PRODUCT DESIGNER

## Already have Chase Freedom?

**Activate** 

January 1 - March 31, 2014

Cardmembers will earn 5% cash back on up to \$1,500 in combined purchases in these categories\*:

- → Gas stations
- → Movie theaters
- → Starbucks<sup>®</sup> stores\*

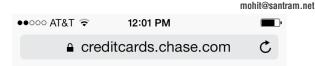
Activate by March 14, 2014

**ACTIVATE 5% NOW** 

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### Start earning cash back. Apply today.



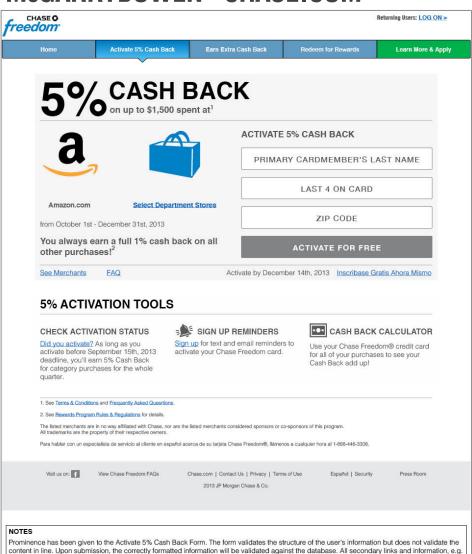
NO ANNUAL FEE

Get 5% cash back on up to \$1,500 in combined purchases in bonus categories each quarter

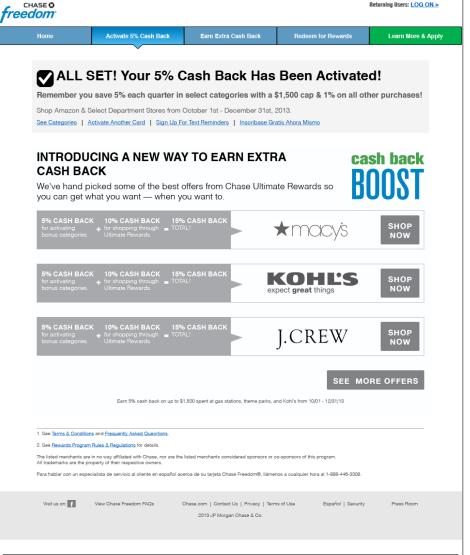
Get 1% cash back on all other purchases.

Get a \$100 bonus to start.

**LEARN MORE & APPLY** 



Se Merchants, FAQ, Activate Deadline, and activate in Spanish, have reduced prominence but are grouped together. 5% Activation Tools are simple

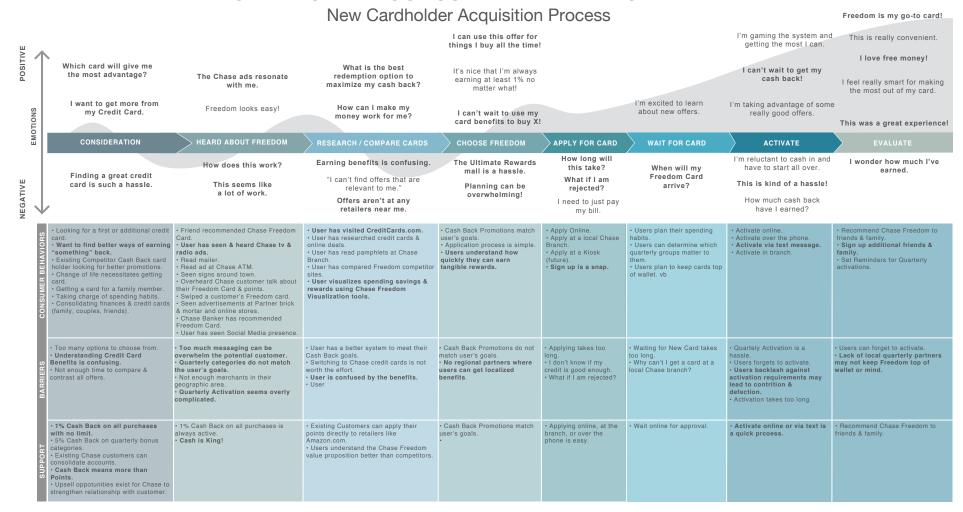


### NOTES

After users have activated their Chase Freedom Card, they will be presented with a daughter window which will allow them to set Text & Email Reminders along with getting further information. Once they close this daughter window, the parent window will be refreshed to show additional information. This page illustrates what will be displayed starting October 1st, 2013. The activation messaging is featured, followed by stackable Cash Back Boost touts.

direct, and only show actionable ones.

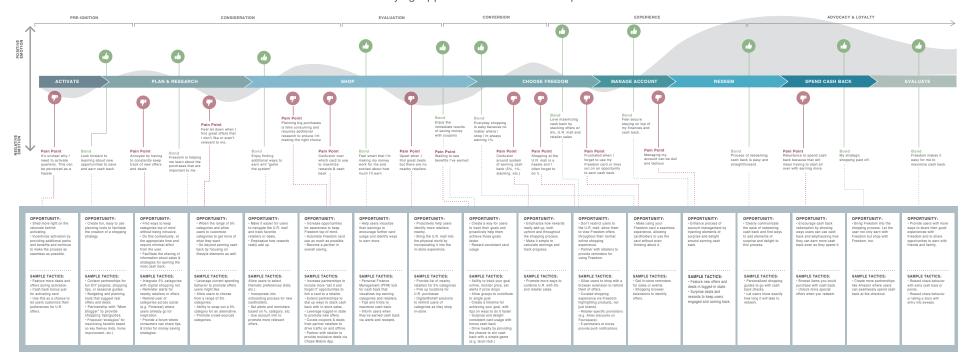
### CARDHOLDER CONSUMER EXPERIENCE MAP





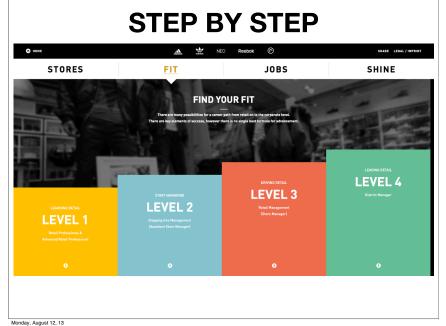
### FREEDOM CONSUMER EXPERIENCE MAP

Identifying Opportunities - Customer Acquistion















"I'm frustrated when
I forget to use my
Freedom card to
earn cash back."

"It feels good to know that
I'm making progress."

"I'm gaming the system and getting the most I can."

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# **TACTICS**

- Get inspiration from content partners and other Freedom users
- Tracking tools to visualize cash back
- Contextual tips and advice for maximizing cash back
- Account analysis for customized ways to earn
- Share goal with others and work towards goals together

# **OPPORTUNITIES**

- Tracking Tools
- Visualizations
- Aspirational Emotions / Desires

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